Staff Turnover and the Job Description

Your department’s needs, goals and objectives change over time. As with any change, organizational structures, responsibilities and positions may also change. Each time you experience turnover in your department, you are presented with an opportunity to re-evaluate the current and future needs, goals and objectives of your unit. It is your obligation to be thoughtful and creative as well as consider alternatives to maintaining the status quo of your staffing structure. Ask yourself these important questions:

- Can I redesign the essential duties and responsibilities of my vacant position by exploring and/or incorporating the use of technological solutions to create greater operational efficiencies?
- Are there any creative alternatives that I could consider to restructure my unit so that the essential duties and responsibilities of my vacant position could be absorbed by existing staff, possibly creating a professional development opportunity?
- Has this vacancy created an opportunity for advancement from within for a current employee?
- What would be the downside of phasing out the duties and responsibilities of my vacant position?

Your HR Manager can assist you in considering your options. If you determine that your vacant position must be filled, you will work with your HR Manager to develop a job description. This job analysis process is critical. Consistent with University policy, HRD utilizes the formal job description to compare positions for similarities (and differences) in demands using one set of non-discriminatory factors such as level and scope of responsibility and minimum key job requirements as well as for pay benchmarking using both internal and external data sources, consistent with both federal and state wage and hour regulations. This job evaluation process, once completed, places a position in a salary grade/salary range. The salary range ultimately represents a uniform progression of pay, with each salary grade identifying a dollar minimum, midpoint and maximum. The midpoint of the salary range represents pay for a fully qualified and satisfactorily performing incumbent in a similar position within the market in which we compete to attract and retain our staff. It is important to note that the job description is not intended to be a complete statement of all duties (which may be assigned by the supervisor according to varying needs) but rather should provide an overall summary of the job.

Requisitioning a Staff Position

Once the job description is ready, it’s time to begin the position requisition process. A Staff Personnel Requisition Form as well as a Staff Position Needs Analysis Form must be completed to initiate the hiring process. These two forms, available online at www.hartford.edu/hrd/forms.aspx, must be approved by the appropriate University Officer as well as the Budget Office. Once HRD receives your approved forms, you will receive a confirmation email from your designated HR Service Partner indicating your job search can begin.

Posting

All regular full-time and regular part-time positions are posted on the University’s website at www.hartford.edu/hrd/employment.aspx. HRD utilized an integrated applicant tracking system (ATS) for these employment opportunities. When the approval to fill your vacant position is received in HRD and the job analysis process has been completed, the position will be posted in the ATS portal.
Advertising

The University of Hartford’s goal is to recruit and retain a qualified and diverse workforce representative of the community in which we work, learn and live. The University maintains an Equal Employment Opportunity Policy as well as a mandatory Affirmative Action Plan, which specifically state our commitment to recruit, hire, train and promote the most qualified persons in all job classifications without regard to race, color, sex, age, religion, national and ethnic origin, pregnancy, present or past history of mental disability, intellectual disability, learning disability, physical disability, marital status, sexual orientation, gender identity or expression, veteran status, genetic information or any other protected class under applicable law. As a supervisor, you are responsible for helping the University fulfill our equal employment opportunity responsibilities. This is accomplished by making intentional and good faith efforts toward meeting this goal as well as ensuring a workplace that is free of discrimination and harassment.

The University of Hartford actively recruits from both within and outside its workforce in an effort to obtain the most diverse pool of qualified candidates for our open positions. HRD will automatically post vacant positions on the CT Department of Labor website. In addition, your HR Manager will work with you to develop and post ads using other external recruiting resources (such as HigherEdJobs.com, Chronicle.org, Careerbuilder.com) and/or diversity, professional and/or specific industry associations. Please note that your department may be responsible for some (or all) of these costs.

Resumes and Application Materials

Candidates for employment will complete and submit their application materials for consideration for a vacant position directly in the ATS portal. Internal candidates are strongly encouraged to apply for opportunities within the University and will follow the same confidential application process as external applicants. All applicants who meet the minimum educational requirements for a position will receive an email confirmation indicating that their application material(s) has been received.

Hiring managers review all application materials submitted by logging into the ATS portal using their authorized credentials. All efforts should be made to form a diverse applicant pool for consideration because diverse workforces meld highly talented people from any and all backgrounds to create more successful and creative organizations. It is important to be aware of any implicit (unconscious) assumptions, attitudes or stereotypes that you may have that could unintentionally influence actions and/or decisions regarding each candidate. Hiring managers may not consider applicants who do not meet the minimum requirements of the position. More information regarding the ATS portal can be found in the User Guide for PeopleAdmin, located on www.hartford.edu/hrd/forms.aspx.

It is imperative to respect an applicant’s privacy. The names and credentials of all applicants (internal and external) should be reviewed in confidence and shared only with HRD staff, hiring department managers and/or members of a search committee. While there may be open and confidential discussion between these individuals, outside discussion of applicant credentials may create unnecessary issues. Discretion extends to resisting the temptation to contact people who may be acquainted with the applicant as a means of informal reference checking.

Scheduling Interviews

Once the Hiring Manager has reviewed applicant materials and selected his/her pool of qualified candidates, your designated HR Service Partner will contact the applicants for general pre-screening, provide them with an overview of benefit and salary information as well as schedule the interviews (typically, six per open position).
All applicants should come to HRD prior to their interview. At this time, an HR representative will secure authorization necessary for pre-employment background checking as well as provide the applicant with pre-employment materials consistent with University policy and/or applicable law.

Preparing for the Interview

Being thoroughly prepared for an interview will help you conduct this important meeting. In an effort to ensure that your time is spent effectively with your candidates, outline your goals and objectives and be sure to familiarize yourself with the applicant’s resume and associated application materials prior to the interviews.

Prepare your key interview questions beforehand, and keep these questions consistent among all candidates. Interview questions should be designed to gather as much information about the applicant as possible. It is also important to be aware of federal and state laws regarding appropriate (and legal) interview questions. Compliance with federal and state employment laws to ensure that the University’s hiring policies and procedures are followed is also your responsibility and is critical to this process.

Please refer to page 7 for a Pre-interview Guide to assist you in preparing for your interviews; pages 8-9 regarding Appropriate vs. Inappropriate Interview Questions, page 10 regarding Sample Interview Questions and page 11 regarding Questions You May be Asked.

Helpful Hints on Interviewing

Interviewing is an art, not a science. Interviews may be conducted in one of three ways: one-on-one with the hiring manager, a panel consisting of appropriate constituents or a search committee. Since no one is immune to making implicit assumptions, consider having interviewees with multiple backgrounds and worldviews participate in the interview process to help counter any presumptions in an effort to make the most effective hiring decision.

Regardless of the type of interview, take time to make sure this process is a success by doing the following:

- **Create a comfortable interviewing environment that welcomes all candidates.** Select an interview location that ensures privacy and is free from distractions.
- **Use open-ended questions as much as possible.** You want to encourage dialogue. Instead of asking “Can you manage multiple tasks simultaneously?” try “Give me an example of a time when you were required to manage multiple tasks simultaneously.”
- **Ask questions that don’t suggest the answer you’re looking for.** Try to avoid leading questions. Instead of asking “Do you think you can delegate responsibility effectively?” try “Give me an example of a responsibility you delegated effectively and its result.”
- **Ask questions which encourage the candidate to speak freely.** Ask questions, don’t make statements. Try to avoid the cross-examination or interrogation technique. If your questions are interpreted as accusatory, abrupt or judgmental, you may discourage the candidate from providing valuable information.
- **Ask questions whose answers cannot be rehearsed.** Consider asking “Give me an example of a project or initiative that did not go well and how you handled the situation.”
- **Listen carefully to the candidate’s responses.** You can take appropriate notes while the candidate is talking so these notes can be used later in the hiring process to recollect key aspects of the interview and/or candidate. Keep all notes professional and job-related.
- **Control the interview.** Although the interview is the opportunity for the candidate to “sell” him/herself, don’t let the candidate control the interview. Maintain control of this meeting to ensure you get all your questions asked and answered. Candidates who stray off the subject should be reigned back in verbally. Candidates who start asking you questions before you are ready to answer them should also be brought back on target verbally.
- **Collect as much information about the candidate as possible** before making a decision.
• Let the candidate do most of the talking. Remember the 80/20 rule. Talk no more than 20% of the time. You want as much information about the candidate as you can collect during the interview.

• Close the interview on a positive note. Thank the candidate for his/her interest in the position and the University of Hartford. Let the candidate know the next steps in the process as well as the expected timeframe for making the hiring decision.

• SELECT, DON’T SETTLE! Be intentional in your search process, recognizing that your human capital is your most important resource. Building a diverse and inclusive workplace where differences in perspective and approach to problem solving create more successful organizations.

Reference and Background Checking

At the time of application, candidates are asked to provide professional references which should include former supervisors, co-workers and/or colleagues who have first-hand knowledge of their abilities in relation to the position. Once the Hiring Manager has narrowed the choice to the top one (or two) candidates, pre-employment background screening and verifications must be completed. To initiate this process, the candidate will need to be moved to “Finalist” status in the ATS.

At this point, you will also need to contact your designated HR Service Partner so that the pre-employment background checks, prior degree verification and employment verification processes can be initiated. A pre-determined list of reference questions is used, which assures that the results of this process are consistently applied to all candidates. Reference feedback is gathered and stored electronically for review via the ATS.

This information will be maintained in the job search file and must be retained consistent with institutional records retention and/or regulatory guidelines.

Employment at the University of Hartford is contingent upon the satisfactory completion of an appropriate background check based on legitimate, job-related qualifications and specific responsibilities of the position. Please note that this process may take up to 10 days to complete based on the candidate’s prior employment and residency.

Making the Offer

When a position becomes vacant, you are first encouraged to first review internal pay equity within your department before considering the pay of a new hire. If there are similar positions within your department, take the time to evaluate the skills, experience and placement of pay within a salary grade range of your current staff in comparison to your new hire, and, if appropriate, make internal equity adjustments if they are deemed necessary and/or appropriate.

Consistent with University policy, new staff should be paid the minimum of the position’s salary range if they meet the minimum requirements of the position. However, where there is evidence that the prospective new hire can immediately meet all of the standards and performance expectations of the position, it can be higher. Please keep in mind that the midpoint of a salary grade range represents what the market pays a fully and successfully functioning employee.

**University policy stipulates that all formal job offers for regular full-time and regular part-time staff positions must be made by HRD.** Federal and state laws mandate what the University can and cannot communicate when making an offer of employment. HR Managers maintain a thorough knowledge of applicable employment laws and are the only authorized employees of the University to make job offers for regular staff positions. Under a narrow set of circumstances and in consultation with HRD, the President or a University Officer may make an offer of employment.

To initiate the job offer process, the “Hiring Proposal” must be completed via the ATS. Details on this process are outlined in the [User Guide for PeopleAdmin](#).
Once the offer is accepted, the HR Manager will alert the Hiring Manager of the official start date as well as the new hire’s scheduled benefits orientation. **Your HR Manager will initiate an ePAF (electronic Personnel Action Form) for staff hired into all non-exempt and full-year exempt positions.** For staff who have been hired into an exempt position scheduled for less than the full year, you should initiate a paper PAF immediately after HRD has informed you that the candidate has accepted the position. This will ensure that the new employee is entered into the Banner system and a University ID number is generated. Access to University email, Banner and parking privileges will be delayed without a University ID number.

Please refer to page 12 for a sample **Congratulations on Your New Hire** form.

### Closing a Search

Once your finalist has accepted the offer of employment, the search must be closed in the ATS by properly coding each applicant for the position. This step will initiate an automatic and appropriate notification regarding the closing of the search to each of the applicants who applied for the position. This information is also retained in the job search file consistent institutional records retention and/or regulatory guidelines.

### New Hire Benefits Orientation

Typically, HRD conducts its new employee benefits orientation on the employee’s first day of employment. This orientation includes a detailed explanation about the University and its benefits including, but not limited to, medical, dental, vision, disability and life insurance, tuition remission and TIAA retirement savings options. This meeting can take approximately 1½ hours to complete. The new employee will also complete the **Form I-9, Employment Eligibility Verification** (which establishes identity and authorization to work in the United States) and the **New Employee Data Form** at this time. After this orientation, HRD will escort the new employee to the ID Office to obtain his/her University HawkID card, during normal ID Office hours.

HRD will follow up with the new employee regarding benefit options within 30 days of hire to ensure all necessary documentation is completed and submitted during his/her new hire open enrollment time frame.

### Department Orientation

You are strongly encouraged to complete the **Department Orientation form** with your new employee within the first week of their arrival. This form, once signed by both you and your new employee, should then be returned to HRD. Topics you should cover with your new employee include, but are not limited to, various aspects of the department, your supervisory expectations, emergency procedures, pay practices and parking.

Please refer to page 13 for a sample **Department Orientation** form.

### New Staff On-boarding and Training

The on-boarding and training you provide for your newly-hired employee is one of the most critical factors in determining how this employee will perceive you, your department and the University overall. In fact, there is a significant correlation between the impact of the new employee’s orientation period and turnover rates.

The time and energy that you’ve invested in finding and hiring your new employee should now be transitioned into effective on-boarding and training. On-boarding and new hire training takes significant planning and preparation and, when done correctly, will pay off tremendously. A comprehensive on-boarding program creates an immediate positive impression and demonstrates your commitment to the new employee as well as helps build his/her potential to become a highly productive contributor to your unit as soon as possible. Your objectives during this important period should include the following:
- **Clearly define your expectations as the new supervisor.** This is your opportunity to ensure your new employee understands how you will be evaluating him/her in the position.

- **Understand position responsibilities.** The first few months will be a transition for both you and your new employee. Be sure to take the time to explain (or have someone explain) the essential functions and core duties and responsibilities of the position to your new hire during this period.

- **Establish relationships with co-workers.** Take the time to introduce your new employee to those who he/she will be working with on a regular basis so that he/she feels valued and supported as soon as possible.

- **Consider cross-training so that your new employee can gain a feeling of belonging.** Take steps to ensure your new employee feels like part of the team and knows that he/she can come to you (or a designated member of your team) if there are any questions.

You should also consider investing your new hire’s time in other training and educational opportunities which are offered outside of your department as a means to better acclimate him/her to the University of Hartford. **EmPOWER – Employee Professional Opportunities, Workshops and Educational Resources** – a cross-departmental initiative offering professional development and computer training programs to University of Hartford staff and faculty – provides a single point of contact for training and development opportunities, safeguards the standardization of class content, and ensures regularly scheduled Banner and other computer system training. Many of these classes are free of charge. Visit [www.hartford.edu/empower](http://www.hartford.edu/empower) for information about training opportunities. Course listings change frequently, so please check back often.

By preparing the on-boarding and training schedule ahead of time, you not only make a great first impression with the new employee, but you will also make the training period easier on everyone involved. Rest assured, this will be time well spent!

### 90-day Orientation Period

All new staff employees are placed on orientation status for the first 90 days of employment. Orientation status is defined as an employment relationship between the University and the employee which is provisional pending demonstration and evidence satisfactory to the University that the employee successfully meets the requirements of the job and that his/her performance merits regular employment status. However, successful completion of orientation status does not indicate contractual status. The University of Hartford retains all rights traditionally associated with the doctrine of employment at will so long as the exercise of these rights does not conflict with any law.

Per University policy, new staff employees will receive a performance appraisal, called **Dialogue for Direction**, prior to the conclusion of the first 90 days of employment. This is an essential process, as it gives both the new employee and the supervisor an opportunity to formally discuss the key responsibilities as well as the expectations of the position. The initial orientation period may be extended, upon the supervisor’s recommendation, for legitimate business reasons. A request for an extension of orientation status requires the approval of the Executive Director of HRD or designee, and can be for a minimum of one month to a maximum of three months in duration.

The **Dialogue for Direction** form (which can be downloaded at [www.hartford.edu/hrd/Forms.aspx](http://www.hartford.edu/hrd/Forms.aspx)), once completed and signed, must be returned to HRD to be retained in the employee’s official personnel file. Please be sure to complete the form labeled “90-day Review for New Employees, Transfers or Promotions”).
Pre-interview Guide

Applicant: __________________________ Interviewer: __________________________
Position: __________________________ Date: ______________________________

Review of Resume
List items of interest from the resume and why they are of interest.

Open the Interview and Establish Rapport
- Warm, friendly greeting.
- Names are important - yours and the candidate’s. Pronounce the first and last name correctly. If you are unsure how to pronounce the name, ask.

Topics to be Covered in the Interview
- Education: Review the candidate’s education.
- Work History: Review the candidate’s work history.
- Job Preview: Explain the duties, responsibilities and expectations of the job.
- Miscellaneous: Ask any other questions of relevance to the position being filled.

Rate Yourself
- Preparation: Did I review the resume prior to the interview?
  Did I list and review my questions?
  Did my planning prevent interruptions?
  Did I clearly state my interviewing goals?

- Discussion Did I listen more than talk?
  Did I take notes without causing discomfort to the candidate?
  Did I avoid interrupting the candidate?
  Did I read and make note of the candidate’s verbal and non-verbal communication cues?
  Did I send appropriate non-verbal messages, including eye contact?

- Close Did I describe the job in detail?
  Did I discuss career potential realistically?
  Did I ask for more questions?
  Did I thank the candidate and end the interview on a positive note?

- Summary Did I immediately take 10-15 minutes to summarize the interview?
  Did I immediately rate my impression of the candidate?
Pre-Employment Questions - Appropriate vs. Inappropriate to Ask

As a hiring manager, you have a legal responsibility to ensure the questions you ask candidates are only job-related and nondiscriminatory in nature. In order to avoid inquiries that are, or may be perceived as, discriminatory, please review the following list of appropriate and not appropriate questions to ask.

<table>
<thead>
<tr>
<th></th>
<th>Appropriate to Ask</th>
<th>Not Appropriate to Ask</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name</td>
<td>Applicant’s first, middle and last name</td>
<td>If a woman is a Miss, Mrs. or Ms., or for maiden name</td>
</tr>
<tr>
<td>Address</td>
<td>Applicant’s address and telephone number, or alternate address and telephone number</td>
<td>· Any specific probes into foreign addresses which would indicate national origin</td>
</tr>
<tr>
<td></td>
<td></td>
<td>· Length of time at present address</td>
</tr>
<tr>
<td>Age</td>
<td>Requiring acceptable original documentation as specified by law to establish identity and authorization to work in the United States after hiring</td>
<td>· Requiring birth certificate or other proof of age before hiring</td>
</tr>
<tr>
<td></td>
<td></td>
<td>· Age or age group prior to employment</td>
</tr>
<tr>
<td>Marital Status</td>
<td>None</td>
<td>Any inquiry into marital status</td>
</tr>
<tr>
<td>Dependents</td>
<td>None</td>
<td>· Any inquiry into spouse’s name</td>
</tr>
<tr>
<td></td>
<td></td>
<td>· Any inquiry into number or ages of applicant’s children or dependents</td>
</tr>
<tr>
<td>Birthplace or national origin</td>
<td>None</td>
<td>· Birthplace of applicant, applicant’s parents, grandparents or spouse</td>
</tr>
<tr>
<td></td>
<td></td>
<td>· Any other inquiry into national origin</td>
</tr>
<tr>
<td>Race or color</td>
<td>None. Inquiry for affirmative action plan statistics after hiring</td>
<td>Any inquiry that would indicate race or color</td>
</tr>
<tr>
<td>Gender</td>
<td>None. Inquiry for affirmative action plan statistics after hiring</td>
<td>Any inquiry that would indicate gender</td>
</tr>
<tr>
<td>Religion</td>
<td>None</td>
<td>· Any inquiry into applicant’s religious denomination, church or religious observations</td>
</tr>
<tr>
<td></td>
<td></td>
<td>· Recommendations or references from religious affiliations</td>
</tr>
<tr>
<td>Disability</td>
<td>Ability to perform the essential functions of the job, with or without reasonable accommodation</td>
<td>Any inquiry into the nature and/or severity of the applicant’s disability</td>
</tr>
<tr>
<td></td>
<td>Appropriate to Ask</td>
<td>Not Appropriate to Ask</td>
</tr>
<tr>
<td>-------------------------</td>
<td>-----------------------------------------------------------------------------------</td>
<td>----------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Citizenship</td>
<td>“If hired, can you show proof of authorization to work in the United States?”</td>
<td>· Proof of citizenship&lt;br&gt;· Date of citizenship&lt;br&gt;· Whether applicant, applicant’s parents or applicant’s spouse is native-born or naturalized</td>
</tr>
<tr>
<td>Photographs</td>
<td>None. May be required for identification purposes after hiring</td>
<td>· Any request for photograph before hiring&lt;br&gt;· Do not take pictures of applicant during the interview</td>
</tr>
<tr>
<td>Education</td>
<td>Questions concerning academic, professional or vocational schools attended</td>
<td>Questions specifically regarding nationality, racial or religious affiliation of any school attended</td>
</tr>
<tr>
<td>Salary/Wage History</td>
<td>None</td>
<td>Any inquiry into prior job compensation</td>
</tr>
<tr>
<td>Language</td>
<td>Inquiry into language skills, such as reading, writing and/or speaking of foreign languages if job-related</td>
<td>Inquiry into the applicant’s mother tongue or how any foreign language ability was acquired</td>
</tr>
<tr>
<td>Relatives</td>
<td>Name and address of a person to be notified in case of an emergency after hiring</td>
<td>Any inquiry into names, addresses, ages, etc. of spouse, children or any relatives</td>
</tr>
<tr>
<td>Organization Membership</td>
<td>Organizational or professional memberships and/or offices held (if any) so long as affiliation is not used to discriminate on the basis of any protected class under applicable law</td>
<td>Listing of all clubs applicant belongs to or has belonged to</td>
</tr>
<tr>
<td>Military Service</td>
<td>· Service in the U.S. Armed Forces, including branch and rank attained as part of work experience history&lt;br&gt;· Any job-related experience&lt;br&gt;· Military discharge certification after hiring</td>
<td>· Military service records&lt;br&gt;· Military service for any country other than U.S.&lt;br&gt;· Type of discharge&lt;br&gt;· Membership in Reserves&lt;br&gt;· Intent to join military</td>
</tr>
<tr>
<td>Criminal Record</td>
<td>Inquiry into convictions (except for traffic violations) if job-related</td>
<td>Any inquiry into arrests, criminal charges or convictions that were erased</td>
</tr>
<tr>
<td>Work Schedule</td>
<td>Willingness and/or ability to work the required work schedule</td>
<td>Willingness and/or ability to work on any particular religious holiday or observance</td>
</tr>
<tr>
<td>References</td>
<td>Applicant may be asked for professional and/or personal references</td>
<td>References specifically from any person which might reflect race, color, religion, gender, national origin or ancestry</td>
</tr>
<tr>
<td>Other qualifications</td>
<td>Any question that has direct correlation to the job</td>
<td>Any non-job related inquiry that may present information permitting unlawful discrimination</td>
</tr>
</tbody>
</table>
Sample Interview Questions

**Decision Making and Problem Solving**
- Give me an example of a time when you had to be quick in reaching a decision. How did you handle it?
- What would you do if your supervisor made a decision which you strongly disagreed with?
- Describe an instance when you had to think on your feet to diffuse a difficult situation.
- Give me an example of a time when you had to refrain from speaking or making a decision because you did not have enough information.

**Communication**
- Tell me about a situation when you had to be assertive and speak up in order to get a point across that was important to you.
- Have you ever had to “sell” an idea to your co-workers or group? How did you do it? What was the outcome?
- What interpersonal qualities or personal experiences make you the best person for this job?

**Diversity and Inclusion**
- What kinds of experiences have you had in relating to people whose backgrounds are different than yours?
- What does it mean to have a commitment to diversity and inclusion and how would you develop and/or apply your commitment to our university?
- What initiatives have you been involved in to bring differing perspectives together to get a result that benefited you? The involved parties? The organization?
- Describe how you would work to help create/foster a campus environment that is welcoming and inclusive.

**Interpersonal Skills**
- How do you capitalize on your strengths?
- How do you compensate for any areas that you feel you can improve upon?
- Describe the type of work you most enjoy and the environment that you feel most comfortable working in.
- Describe a boss who would get the very best work from you.

**Planning and Organization**
- How do you decide what gets top priority when scheduling your time?
- What do you do when your schedule is suddenly interrupted? Give an example.

**Motivation**
- Give me an example of a time when you went above and beyond in a prior job.
- Describe a situation when you were able to have a positive influence on the actions of others.
- What do you plan to be doing five years from now? And how does this job relate to these future goals/plans?
- Describe how your last/previous job prepares you for this job.
- Tell me how you learn best at a new task or new job.
- If hired, how long do you think it would take you to be up and running?

**Leadership**
- What is the toughest group that you have had to get cooperation from? How did you handle it? What was the outcome?
- Give me an example of a situation when you had difficulty getting others to accept your ideas. What was your approach? Did it work?

**Others**
- Describe two or three major trends in your profession today.
- Give me an example of a goal which you set in the past and tell me about your success in reaching it.
- Discuss the committees on which you have served and the impact of these committees on the organization where you worked.
- Why did you choose this profession/field?
- Why do you want to leave your current job?
- If I called your last supervisor, what would he/she tell me about your work?
- If you could have changed one thing about your last job/company, what would that have been?
- How much notice would you have to give your present employer?
Questions You May be Asked

The interview process involves two-way communication. Encourage the applicant to ask questions. The questions an applicant asks can define and/or measure interest and compatibility within your department and at the University of Hartford.

A prepared applicant may ask any (or all) of the following questions:

- Why is this position vacant?
- How large is the department, and to whom would I report?
- What are some of the main responsibilities of this position?
- Is the salary negotiable?
- What are your immediate goals for the person who fills this position?
- What do you expect me to accomplish in the first 30, 60, 90 days?
- What are your short-term and/or long-term objectives for this position?
- How closely would I be supervised?
- Can you describe your management style?
- What equipment would I use? Would I be trained if it were unfamiliar to me?
- What is a typical day like in this position?
- How are people promoted out of this job? Where do they typically go?
- What is the most important skill needed to do this job well?
- What do you value most in an employee?
- What are the common attributes of your top performers?
- How are employees rewarded in the department and at the University?
- How do you characterize the University’s culture?
- What are you looking for in a successful candidate?
- Do you expect to have second interviews?
- Do you have a targeted start date?
- When will I hear from you again?

Be honest! It is important to give a realistic preview of the job in order to find the right person for it.
Congratulations on Your New Hire!!!

The training – or on-boarding – you provide for your newly-hired employee is one of the most critical factors in determining how this employee will perceive you, your department and the University of Hartford as a whole. A comprehensive departmental orientation and training program can create an immediate positive impression on the new employee as well as provide the foundation necessary for your new hire to quickly become a productive contributor within your department.

Provide a welcoming environment to your new employee by clearly explaining the following:

- Various aspects of department life
- Your expectations as a supervisor
- Introductions to internal and external constituencies
- Time reporting and pay practices
- Emergency procedures

Your new employee will be provided with a Department Orientation Form during the benefits orientation conducted in HRD. This form identifies the overarching items listed above as well as several other important introductory topics. Please be sure to review each one of these items in detail with your new employee. You should try to complete these discussions within the first week of your new employee’s arrival. Signing and returning the form to HRD signifies that these important discussions have taken place.

Some pre-arrival, in-house preparations that you can do to assist your new employee in his/her transition into a new job include the following:

1. Once the new hire’s ePAF has been approved, the employee’s HR record in BANNER is created. This step initiates an electronic workflow which will automatically generate an email account for the new employee. HRD will receive an email notification that the employee’s email address has been created and will forward the necessary information to the department designee’s email so that the workflow system may be accessed for appropriate next steps.

2. The department designee may then access the workflow system to request necessary employee accesses including, but not limited to, a telephone number assignment, BANNER, Argos and/or XTENDER. This workflow process provides the ability to electronically request appropriate access be set up before your new hire arrives on his/her first day. Please understand that the first time you access the workflow system, you will have to enter a login and password. Contact the Office of Technology Services at helpdesk@hartford.edu for these credentials.

3. Contact Facilities at facilities@hartford.edu to request keys if necessary. If electronic ID swipe-card access is necessary, download the Room Access Request Form for Interior Electronic Locks form from the University Forms and Policies Page at http://ned.hartford.edu/forms/Forms.html. Complete this form and send it to Facilities for timely processing.

4. Make sure the new employee’s work space is set up with all of the equipment and/or basic office supplies needed to perform the job.

5. Establish a 2-4 week training schedule to assist the new employee in acclimating to the position.
Name: ___________________________________________________________________________________

Department: __________________________________________________ Start Date: ______________

PLEASE CHECK BOX TO INDICATE COMPLETION

DEPARTMENT LIFE

☐ Introduction to Co-workers
☐ Department Work Hours
☐ Break and Lunch Arrangements
☐ Overtime Policies
☐ Absence Notification Procedures
☐ Time Reporting

☐ Department Policies & Procedures
☐ Department Dress Code
☐ Telephone and Email Policies & Procedures
☐ Building and Office Access
☐ Parking
☐ Campus Tour

SUPERVISORY EXPECTATIONS

☐ University Mission & Strategic Goals
☐ Organizational Structure of Department
☐ Departmental Direction and Function within the University
☐ Explanation of Duties and Responsibilities

☐ Supervisor’s Expectations of Employee
☐ Employee’s Expectation of Position
☐ Professional Development, including Internal and EmPOWER Training Opportunities

EMERGENCY PROCEDURES

☐ Safety and Work Rules
☐ Special Safety Equipment (if any)
☐ Work Injury/Illness Accident Reporting and Treatment Procedures

☐ Emergency Exits and Procedures
☐ Medical and Fire Procedures
☐ Text Alert System
☐ LiveSafe App

UNIVERSITY POLICIES

☐ Orientation Period
☐ Performance Review Schedule
   (90-day, annual and upon request)
☐ General Work Expectations
☐ Civility
☐ Values Statement
☐ Diversity
☐ Sexual and Other Discriminatory Harassment Prevention Policy

☐ Conflict of Interest Policy
☐ Smoke Free Campus
☐ Drug-free & Alcohol-free Workplace
☐ Whistleblower Hotline
☐ Job Posting
☐ Flexible Work Schedule
☐ Discipline Process
☐ Grievance Procedure

Employee Signature ____________________________________________________________________ Date __________

Supervisor’s Signature __________________________________________________________________ Date __________